



""All human created a superior customer experience converting a higher percentage of visitors, growing traffic, increasing partner referrals, and ultimately, driving domestic tourism and revenue." *Claire Cadogan, Head of Digital Marketing, Fáilte Ireland* 

## **Business Challenge**

Ireland's national tourism development authority, Fáilte Ireland, had one primary goal: to reimagine its online presence. To accomplish this, they gave All human a clear objective to design a digital experience that:

- $\rightarrow$  Dramatically increases the number of domestic visitors
- $\rightarrow$   $\;$  Provides users with an interactive, informative, and engaging digital website experience
- $\rightarrow$  Increases visitor engagement with the site
- $\rightarrow$  Supports visitors with valuable content
- → Helps visitors to tap into more of what Ireland has to offer, uncovering the local gems and off the beaten track experiences.

## Ah solution

All human completed extensive research, including analytics analysis, user interviews, surveys, and usability testing, to gather the data-backed insights necessary to identify opportunities for creating an engaging customer experience.

Based on the results, All human built DiscoverIreland.ie. This new website brings together existing legacy sites to give visitors a single, centralised, consistent customer experience.

A poor search function results in low engagement and transactions completion. All human designed Discover Ireland to ensure that visitors can easily find what they are looking for as the website mirrors typical search themes - Destinations, Things to Do, Events and Accommodation. Each location offers curated content and clear instructions to promote an action - for example, book now, check prices or get directions.

All human infused the site with animation and micro-interactions that, in addition to increasing engagement, creates a delightful digital experience.



Increased accessibility as Discover Ireland meets WCAG 2.1 level AA standard



Animation and micro interactions for unique experience

Responsive design with mobile-first approach

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## **Metrics and outcomes**

+ 31% increase in visits to the site	+44% increase in returning visitors	+20% increase in session duration
+196% increase in industry referrals	58% of users scrolling down to 75% on at least 1 page during their session	AA level of accessibility in WCAG 2.1

## Awards



B2C Website of the Year and Travel & Leisure Website of the Year

SPIPERS Best website

Winner of Gold and People's Choice

